



## Town of Hilton Head Island

### Finance and Administrative Committee Meeting

Tuesday, December 9, 2025, 10:00 AM  
1 Town Center Court, Hilton Head Island, SC  
Benjamin M. Racusin Council Chambers

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The meeting can be viewed on the [Town's YouTube Channel](#), the [Beaufort County Channel](#), and Spectrum Channel 1304.

1. **Call to Order**
2. **Adoption of the Agenda**
3. **Approval of the Minutes**
  - a. Regular Meeting Minutes of November 18, 2025
4. **Presentations**
  - a. Town of Hilton Head Island FY2026 Monthly Financial Update – Dave Byrd, Finance Director
5. **New Business**
  - a. Consideration of a Funding Request Supporting the Lowcountry Regional Transportation Authority - Brian Sullivan, Executive Director
6. **Public Comment - Non Agenda Items**
7. **Adjournment**

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Municipal Association of South Carolina (MASC) Civility Pledge:  
“I pledge to build a stronger and more prosperous community by advocating for civil engagement, respecting others and their viewpoints, and finding solutions for the betterment of my city or town.”



Town of Hilton Head Island  
**FINANCE AND ADMINISTRATIVE  
COMMITTEE MEETING**  
Tuesday, November 18, 2025, 10:00 AM  
Minutes

Call to Order

Chair Brown called the meeting to order at 10:00 am.

Committee Members Present: Alex Brown- Chair; Patsy Brison, and Melinda Tunner

Other Members of Town Council Present: Alan Perry, Mayor; Steve Alfred; Tammy Becker; and Steve DeSimone

Adoption of the Agenda

**Ms. Brison made a motion to adopt. Ms. Tunner seconded. Motion carried 3-0.**

Approval of the Minutes

Regular Meeting Minutes of September 30, 2025

**Ms. Tunner made a motion to approve. Ms. Brison seconded. Motion carried 3-0.**

Presentations

Town of Hilton Head Island FY2026 Monthly Financial Update - Dave Byrd, Finance Director

Mr. Byrd presented the Committee with a financial update through September 30, 2025.

Revenues are seasonal, so early returns are not necessarily indicative of trends. We are always cautious when anticipating trends based on amounts early in the year. General Fund external revenues of \$4M of the \$46.6M budget is as expected. On the spending side, the first payrolls of July relate in June, and there are usually a few departmental changes with the onset of the new budget year. Spending \$13.1 million is 21.9% of the new budget. Through 3 months or 24% of the fiscal year, these amounts are all within expectations and should level out as the year progresses.

The Committee held discussion and asked questions regarding taxes trending positive based on what was collected; inquiries about business license revenues being down; appreciation of the high-level presentation of the monthly financials; a request to look at all revenue trends including Federal and State and the receipt of them; a request to include year over year by quarters as it gives the Committee future context; and the appreciation of the overall health of the Town.

Lowcountry Regional Transportation Authority Funding Request - Brian Sullivan, Executive Director

Mr. Sullivan presented the Committee with a funding request from the Lowcountry Regional Transportation Authority. He provided a comprehensive update on Palmetto Breeze workforce, explained funding needs, operational structure, and implications for FY 2026.

Workforce transportation originates from employers across hospitality, retail and service sectors in Allendale, Walterboro, Fairfax, Hampton, Varnville, Estill, Yemassess, Hardeeville, Ridgeland, St. Helena, Beaufort and Bluffton. Major Island employers served are Marriott, McDonald's, Walmart, Hilton Head Hospital, Tide Pointe and Parkers, to name a few. Mr. Sullivan stated that funding sources are Federal, State, and Local funds supplemented by fares, limited contracts, and advertising revenue. Federal and State funding is allocated by population, ridership and service type. Local match contributions are required to access federal and State funding and Palmetto Breeze coordinates funding with nine local partners.

Mr. Sullivan stated that there was a funding gap identified of \$361,000 for fiscal year 2026 with a similar or higher need expected for fiscal year 2027. The shortfall is due to a lag in federal/state appropriations, increased service demand, exhaustion of COVID-19 subsidies and rising operational cost for insurance, maintenance and staffing. Palmetto Breeze has requested \$157,051 to be considered for recommendation by the Committee to forward to Town Council for further consideration. This would equal their initial request and eliminate 44% of their immediate funding gap.

The Committee held discussion and asked questions regarding participation by employers to alleviate some shortfall; a request for Palmetto Breeze to explore options for regular future funding; concerns with cutting services to lower the impact; what raising the fare would and could look like to the consumer; and comments regarding this being an important service not to just the Town but also other areas within our County.

Chair Brown asked for public comment.

**Susan Wheatly** addressed the Committee regarding her thoughts of how important public transit is to Hilton Head Island and her thoughts of adding a rapid transit land with the proposed bridge build.

New Business

Consideration of an Ordinance of the Town of Hilton Head Island Authorizing the Issuance of General Obligation Debt Bonds - John McGowan, Assistant Finance Director

Mr. McGowan provided the Committee with a presentation on the issuance of General Obligation Debt Bonds. This would give the Town the ability to issue tax-exempt General Obligation (G.O.) Bonds in an amount between \$25 million and \$35 million. In FY2026, potentially fund specific land purchases and related capital improvements, the Town's ongoing property acquisition program, and "shovel-ready" capital projects to be determined by Town Council. With funding the Town could acquire land and make significant capital

Town of Hilton Head Island Finance and Administrative Committee  
Meeting Minutes

11/18/2025

improvements on the property to build out a Fire & Rescue Headquarters and Emergency Operations Center, fund future strategic land acquisitions and other “shovel-ready” Capital projects.

The Town would pay back the bond issuance over 15-20 years, with a large portion of the principal to be paid back within two months of issuance. The sources of the first payment (\$14.3 million on approximately 6/1/26) would be \$11.7 million from the accumulated Debt Service Fund balance + \$2.6 million in already-requested FY2026 property tax collection millage. The remaining payments would be made via future annual Debt Service millage collections until the bonds are paid off.

The Committee held discussion and asked questions regarding Town reserve policies; being in favor of being fiscal conservative with a quicker payoff; an extremely good use of funds; thoughts of the shovel ready projects being funded with our own cash; in favor of borrowing \$25M with 15 years to pay it back; positive thoughts of being able to borrow funds and reduce millage rates; in favor of borrowing \$35M with 15 years to pay it back; and a request to add language to the ordinance so it is tailored to the Towns needs.

**Ms. Brison made a motion to forward to the full Town Council for consideration an Ordinance authorizing the issuance and sale of not to exceed \$35,000,000 General Obligation Bonds with a fifteen-year payback, Series 2026, or such other appropriate series designation, of the Town of Hilton Head Island, South Carolina; fixing the form and certain details of the bonds, including a final maturity on or before June 1, 2041, with the proceeds being used to fund the acquisition and renovation of certain land and existing improvements, if any, located at 9 Park Lane and 10 Park Lane for the new headquarters for Fire Rescue and Emergency Operations Center, and land acquisition costs for conservation purposes; authorizing the Town Manager or his lawfully authorized designee to determine certain matters relating to the bonds; providing for payment of the bonds and the disposition of the proceeds thereof; other matters relating to thereof; and providing for severability and an effective date.**

**Motion failed for a lack of a second.**

**Ms. Tunner made a motion to forward to the full Town Council for consideration an Ordinance authorizing the issuance and sale of not to exceed \$25,000,000 General Obligation Bonds with a fifteen-year payback, Series 2026, or such other appropriate series designation, of the Town of Hilton Head Island, South Carolina; fixing the form and certain details of the bonds, including a final maturity on or before June 1, 2041, with the proceeds being used to fund the acquisition and renovation of certain land and existing improvements, if any, located at 9 Park Lane and 10 Park Lane for the new headquarters for Fire Rescue and Emergency Operations Center, and land acquisition costs for conservation purposes; authorizing the Town Manager or his lawfully authorized designee to determine certain matters relating to the bonds; providing for payment of the bonds and the disposition of the proceeds thereof; other matters relating to thereof; and providing for severability and an effective date.**

**Motion failed for a lack of a second.**

**Ms. Brison made a motion to forward to the full Town Council for consideration an Ordinance authorizing the issuance and sale of not to exceed \$35,000,000 General Obligation Bonds, Series 2026, or such other appropriate series designation, of the Town of Hilton Head Island, South Carolina; fixing the form and certain details of the bonds, including a final maturity on or before June 1, 2041, with the proceeds being used to fund the acquisition and renovation of certain land and existing improvements, if any, located at 9 Park Lane and 10 Park Lane for the new headquarters for Fire Rescue and Emergency Operations Center, and land acquisition costs for conservation purposes; authorizing the Town Manager or his lawfully authorized designee to determine certain matters relating to the bonds; providing for payment of the bonds and the disposition of the proceeds thereof; other matters relating to thereof; and providing for severability and an effective date. Mr. Brown seconded.**

**Motion carried 2-1 (Tunner opposed).**

Consideration of a Resolution for Reimbursement of the Fire Rescue Headquarters Acquisition - John McGowan, Assistant Finance Director

Mr. McGowan provided the Committee with a presentation on the resolution for reimbursement of the Fire Rescue Headquarters acquisition.

The Committee held discussion and asked questions regarding clarification of the purchase amount versus the expected amount to be used by borrowing.

**Ms. Tunner made a motion to forward to Town Council for consideration a resolution for reimbursement of the Fire Rescue headquarters acquisition. Ms. Brison seconded.**

**Motion carried 3-0.**

Consideration of a Resolution of the Town of Hilton Head Approving the Recommendation from the Accommodations Tax Advisory Committee for the Calendar Year 2026 Grants - Michele Bunce, Senior Grants Administrator

Ms. Bunce provided the Committee with a presentation for the resolution approving the Accommodations Tax Advisory Committee for the calendar year 2026 grants. She spoke about the application process and use of the approved distribution fund policy. Ms. Bunce invited Mr. Schlegel, Accommodations Tax Advisory Committee Chair to review the Committee's recommendation. He provided the Committee with insight on the recommendation and the use of the fund distribution policy for the calendar year 2026 grants.

The Committee held discussion and asked questions regarding learning from the nonprofits of the services they provide; consent of any unused funds being returned to the Accommodations fund at 100% to be distributed for the following calendar year; commending that the ATAC Committees deliberation was thoughtful and in line with the Town of Hilton Head Island Finance and Administrative Committee

Meeting Minutes

11/18/2025

approved policy; questioning potential applicant duplication efforts of marketing by the Hilton Head Island-Bluffton Chamber of Commerce and the Lowcountry Golf Course Owners Association (LGCOA) such as if a formal agreement exists between the two; questions of the linking of the LGCOA website to the Chamber's website for booking; also support for the recommendation by the ATAC Committee; a request for the Chamber to participate in a conversation with LGCOA regarding the efforts that the two organizations provide; and a consensus by some members of the Committee that golf has become an important driver for Hilton Head Island.

**Ms. Brison made a motion to forward to the full Town Council for consideration to adopt a resolution approving the recommendation from the Accommodations Tax Advisory Committee for calendar year 2026 with the following exception: a reduction of the Lowcountry Golf Course Owners Association to \$75,000 for the reallocation of that \$25,000 to the cultural and water-based organizations by \$5,000 each, the Gullah Museum of Hilton Head Island, Hilton Head Symphony Orchestra, Lowcountry Gullah, Sea Turtle Patrol of Hilton Head Island, and The Outside Foundation.**

**Motion failed for a lack of a second.**

**Ms. Tunner made a motion to forward to the full Town Council for consideration to adopt a resolution approving the recommendation from the Accommodations Tax Advisory Committee for calendar year 2026 including the proposed request that any grant funds awarded, but not expended, by the recipient organizations by the end of the 2026 grant year cycle will be carried forward in full (100%) and applied to the 2027 Accommodations Tax Grant fund allocation. Mr. Brown seconded.**

Chair Brown asked for public comment.

**Martin Lesch** addressed the Committee regarding his thoughts of this being a good time to not only look at the possibility of there being a formal agreement between the Hilton Head Island-Bluffton Chamber of Commerce and the Lowcountry Golf Course Owners Association but also cultural organizations as well.

**Dave Ferguson** addressed the Committee recounting his first year on the Accommodations Tax Advisory Committee and said that some of the funds awarded are duplicate.

**Motion carried 2-1 (Brison opposed).**

#### Public Comment - Non Agenda Items

Chair Brown asked for public comments.  
There was no public comment at this time.

#### Adjournment

Chair Brown adjourned the meeting at 12:53 pm.

The full recording and a transcript of this meeting can be found on the Town's website at [www.hiltonheadislandsc.gov](http://www.hiltonheadislandsc.gov)



## **TOWN OF HILTON HEAD ISLAND**

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### *Finance & Administrative Committee*

**TO:** Finance & Administrative Committee  
**FROM:** Dave Byrd, Finance Director  
**CC:** Marc Orlando, ICMA-CM, Town Manager  
**DATE:** December 9, 2025  
**SUBJECT:** Town of Hilton Head Island FY 2026 Monthly Financial Update

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#### **RECOMMENDATION:**

Staff recommends the Finance & Administrative Committee receive the Town of Hilton Head Island Fiscal Year 2026 monthly financial update to help keep Committee Members apprised of the Town's financial condition.

#### **BACKGROUND:**

Town Staff monitors the financial activity daily. On regular intervals, Town Staff presents information to the Finance & Administrative Committee to keep the Committee up to date on the progress of the budget, the financial status, collections, and spending. This information assists the Committee in assessing the financial status and provides background information to prepare the Committee for future decisions that have financial implications.

#### **SUMMARY:**

The Finance Department has prepared financial information for the Finance & Administrative Committee to provide a picture of the financial status and financial results to October 31, 2025. This update will assist the Finance & Administrative Committee in keeping apprised of the Town's financial capacity as they consider new decision impacting the Town's finances.

#### **ATTACHMENTS:**

1. Fiscal Year 2026 Year-to-Date Financial Update



# FINANCE & ADMINISTRATIVE COMMITTEE MEETING

December 9, 2025



# TABLE OF CONTENTS

## FISCAL YEAR 2026 – OCTOBER 2025 FINANCIAL UPDATE

- COMING SOON - Health of the Town (Town Sales Tax Data by Segment)	p. 3
- Revenue Snapshot	p. 4
- Expense Snapshot	p. 5
- Capital Fund Projects Snapshot	p. 6
- COMING SOON - Fund Balance Walk	p. 7-8
- Quarterly Revenue Charts	p. 9-26



# COMING SOON – HEALTH OF THE TOWN

FISCAL YEAR 2026  
JULY 2025 - OCTOBER 2025

Looking to highlight the health of the Town with a report on sales tax data by segment on a monthly basis.



# REVENUE SNAPSHOT

**FISCAL YEAR 2026**  
**JULY 2025 - OCTOBER 2025**

	FY2025 Actual	FY2026 Actual	\$ Variance	% Variance	FY2026 Budget	Notes/Comments
<b>General Fund</b>						
Property Taxes	\$ 225,216	\$ 305,597	\$ 80,381	35.7%	\$ 17,935,450	
Accommodations Tax	\$ 2,489,980	\$ 2,643,937	\$ 153,957	6.2%	\$ 6,812,769	
Business License and Franchise Fees	\$ 2,124,096	\$ 521,840	\$ (1,602,256)	-75.4%	\$ 14,426,220	MASC Business License FY24 fees received in FY2025 (\$1.365M); Franchise fees 1st quarter receipt timing.
Permits	\$ 695,176	\$ 1,079,332	\$ 384,156	55.3%	\$ 1,800,000	
State Shared Funds	\$ 486,545	\$ 510,873	\$ 24,327	5.0%	\$ 978,035	
Grants	\$ -	\$ -	\$ -	0.0%	\$ -	
EMS Revenue	\$ 859,411	\$ 912,519	\$ 53,108	6.2%	\$ 2,036,000	
Public Safety Revenue	\$ 360	\$ 300	\$ (60)	-16.7%	\$ -	
Miscellaneous	\$ 160,312	\$ 361,333	\$ 201,021	125.4%	\$ 1,022,848	FY 26 Parking revenue receipts total \$312K
Investment Income	\$ 750,837	\$ 906,408	\$ 155,571	20.7%	\$ 1,500,000	
<b>Housing Fund</b>	\$ -	\$ -	\$ -	0.0%	\$ -	
<b>GGHN CDC Fund</b>	\$ 109,310	\$ 39,984	\$ (69,326)	-63.4%	\$ 125,000	Investment Income
<b>Capital Fund</b>						
Grants	\$ 193,005	\$ 733,987	\$ 540,983	280.3%	\$ 7,365,538	FY 26 \$600K paving grant from Beaufort County
Sunday Permit Fees	\$ 22,600	\$ 9,150	\$ (13,450)	-59.5%	\$ 1,000,000	
Impact Fees	\$ 53,405	\$ 34,637	\$ (18,768)	-35.1%	\$ 1,100,000	
Investment Income	\$ 202,707	\$ 180,323	\$ (22,384)	-11.0%	\$ -	
Miscellaneous	\$ 5,133	\$ 22,060	\$ 16,927	329.8%	\$ -	FY 26 \$22K cell tower lease payments
<b>Debt Service Fund</b>						
Property Taxes	\$ 73,909	\$ 104,943	\$ 31,033	42.0%	\$ 6,035,600	
Investment Income	\$ 229,679	\$ 65,397	\$ (164,282)	-71.5%	\$ 325,115	FY 26 reclass interest to TIF (\$145K)
<b>Stormwater Fund</b>						
SWU Fees	\$ 53,774	\$ 54,616	\$ 842	1.6%	\$ 5,275,035	
Permits	\$ 69,000	\$ 54,257	\$ (14,743)	-21.4%	\$ 122,580	
Investment Income	\$ 123,977	\$ 87,480	\$ (36,497)	-29.4%	\$ 150,000	
<b>Special Revenue Funds</b>						
State ATAX	\$ 5,293,425	\$ 5,195,651	\$ (97,774)	-1.8%		
Real Estate Transfer Fees	\$ 1,662,974	\$ 2,674,988	\$ 1,012,014	60.9%		
Hospitality Tax	\$ 3,072,555	\$ 3,235,911	\$ 163,357	5.3%		
Beach Preservation Fees	\$ 4,979,960	\$ 5,287,874	\$ 307,914	6.2%		
Palmetto Electric Franchise Fees	\$ 917,343	\$ 999,629	\$ 82,285	9.0%		
Short Term Rental	\$ 85,250	\$ 173,750	\$ 88,500	103.8%		
Investment Income (All Special Revenue)	\$ 2,480,367	\$ 1,916,554	\$ (563,813)	-22.7%		
All Other Special Revenue Funds	\$ 600,576	\$ 374,569	\$ (226,006)	-37.6%		TIF ended 6/30/2025
<b>TOTAL REVENUE (ALL FUNDS)</b>	<b>\$ 28,020,880</b>	<b>\$ 28,487,898</b>	<b>\$ 467,018</b>	<b>1.7%</b>	<b>\$ 68,010,190</b>	



# EXPENSE SNAPSHOT

**FISCAL YEAR 2026**  
**JULY 2025 - OCTOBER 2025**

	FY2025 Actual	FY2026 Actual	\$ Variance	% Variance	FY2026 Budget	% of Budget	Notes/Comments
<b>General Fund</b>							
General Government	\$ 466,421	\$ 718,395	\$ (251,974)	54.0%	\$ 2,014,827	36%	FY 26 increase in personnel related to ATM position and legal fees
Management Services	\$ 3,068,147	\$ 3,646,356	\$ (578,209)	18.8%	\$ 10,790,935	34%	FY 26 increase in personnel costs (18%), increase in technology maintenance contracts (22%) & recruitment fees (63%)
Community Services	\$ 3,690,463	\$ 3,796,472	\$ (106,008)	2.9%	\$ 14,823,157	26%	FY 26 increase in personnel costs (12%) offset by decrease in facility related expenses (8%)
Public Safety	\$ 6,373,551	\$ 7,147,379	\$ (773,827)	12.1%	\$ 25,098,338	28%	FY26 \$239K parking expenses (offset by parking revenue)
Non-Departmental	\$ 3,416,751	\$ 3,147,233	\$ 269,518	-7.9%	\$ 6,830,564	46%	FY 26 reduction of \$167k in BCSO accrual & \$434k in affiliated agencies offset by (\$163k) increase in commercial insurance
<b>Housing Fund</b>	\$ 59,325	\$ 107,047	\$ (47,722)	80.4%	\$ 3,978,137	3%	FY 26 \$89K Beaufort-Jasper Housing Trust annual contribution
<b>GGHN CDC Fund</b>	\$ 90,874	\$ 915,558	\$ (824,684)	907.5%	\$ 3,286,603	28%	FY 26 land acquisition \$761K
<b>Debt Service Fund</b>							
New Debt	\$ -	\$ -	\$ -		\$ 2,400,000	0%	
Principal	\$ 3,315,000	\$ 10,975,000	\$ (7,660,000)	231.1%	\$ 14,820,000	74%	FY 26 paid off 2017B Beach Bonds early (budgeted)
Interest	\$ 1,050,138	\$ 905,932	\$ 144,206	-13.7%	\$ 1,626,483	56%	
Other	\$ 11,775	\$ 1,800	\$ 9,975	-84.7%	\$ 17,600	10%	
<b>Stormwater Fund</b>							
Maintenance & Repair	\$ 303,383	\$ 23,490	\$ 279,894	-92.3%	\$ 2,190,000	1%	FY 25 \$65K temporary pumps Wexford, \$103K routine channel cleaning & \$77k street sweeping
Administrative	\$ 263,979	\$ 262,853	\$ 1,125	-0.4%	\$ 1,106,546	24%	
Depreciation	\$ 366,667	\$ 366,667	\$ -	0.0%	\$ 1,100,000	33%	
Non-Operating Expenses	\$ 115,317	\$ 21,425	\$ 93,892	-81.4%	\$ 42,851	50%	
<b>Special Revenue Funds</b>							
State ATAX Grants	\$ 755,727	\$ 1,153,679	\$ (397,952)	52.7%			
State ATAX - Chamber Marketing	\$ 1,580,527	\$ 1,551,195	\$ 29,332	-1.9%			
State Grants	\$ 108,943	\$ 330,942	\$ (221,999)	203.8%			FY 26 Opioid Recovery Grants \$283K
Other	\$ 590,203	\$ 58,224	\$ 531,979	-90.1%			FY 25 disaster related expenses \$178K (Hurricane Helene)
<b>TOTAL EXPENSES (ALL FUNDS)</b>	<b>\$ 25,627,191</b>	<b>\$ 35,129,647</b>	<b>\$ (9,502,456)</b>	<b>37.1%</b>	<b>\$ 90,126,041</b>	<b>39%</b>	



# CIP PROJECTS SNAPSHOT

**FISCAL YEAR 2026**  
**JULY 2025 - OCTOBER 2025**

FY2026						
	Actual	Committed	Total	Budget	% of Budget Used/Committed	
<b>Beach Maintenance</b>						
Beach Renourishment	\$ 5,163,365	\$ 38,745,728	\$ 43,909,094	\$ 47,720,000	92%	
Other Beach Related Projects	\$ 120,696	\$ 134,985	\$ 255,682	\$ 1,100,000	23%	
<b>Park Development</b>						
Crossings Park	\$ 172,299	\$ 1,187,702	\$ 1,360,001	\$ 1,000,000	136%	
Mid-Island Tract	\$ 18,349	\$ 935,717	\$ 954,066	\$ 750,000	127%	
Patterson Family Property Park	\$ 111,917	\$ 2,454,056	\$ 2,565,973	\$ 2,590,000	99%	
Taylor Family Property Park	\$ 87,200	\$ 2,546,892	\$ 2,634,093	\$ 2,750,000	96%	
Other Park Related Projects	\$ 844,933	\$ 2,061,826	\$ 2,906,759	\$ 3,546,000	82%	
<b>Land Acquisition</b>						
Miscellaneous	\$ 1,435,863	\$ 32,589	\$ 1,468,452	\$ 250,000	587%	
<b>Facilities Improvements</b>						
Honey Horn Improvements	\$ 37,366	\$ 1,100	\$ 38,466	\$ 496,000	8%	
Computer Software Equipment	\$ 287,420	\$ 88,119	\$ 375,539	\$ 625,000	60%	
Town Facilities Improvements	\$ 139,963	\$ 21,512	\$ 161,476	\$ 550,000	29%	
4 Office Way Renovations	\$ 181,140	\$ 732,964	\$ 914,104	\$ 1,100,000	83%	
Jonesville Horse Barn	\$ 32,815	\$ 90,096	\$ 122,911	\$ 500,000	25%	
Other Facilities Improvements	\$ 389,707	\$ 461,288	\$ 850,996	\$ 1,630,000	52%	
<b>Roadway Improvements</b>						
Signal System Maintenance	\$ 30,602	\$ 126,663	\$ 157,265	\$ 1,100,000	14%	
Landscape, Lighting, & Safety Enhancements	\$ 13,987	\$ 93,839	\$ 107,826	\$ 750,000	14%	
Dirt Road Paving Program	\$ 18,781	\$ 847,590	\$ 866,371	\$ 1,104,500	78%	
Streetscape Enhancements	\$ 32,846	\$ 146,767	\$ 179,613	\$ 900,000	20%	
Other Roadway Improvements	\$ 181,565	\$ 537,346	\$ 718,911	\$ 1,225,000	59%	
<b>Pathway Improvements</b>						
Pathway Improvements	\$ 267,289	\$ 569,488	\$ 836,777	\$ 1,650,000	51%	
<b>Stormwater Projects</b>						
SWU General Contingency	\$ -	\$ -	\$ -	\$ 500,000	0%	
PUD	\$ -	\$ 795,963	\$ 795,963	\$ 2,900,000	27%	
Non-PUD	\$ 1,373	\$ 421,303	\$ 422,676	\$ 2,950,880	14%	
TOTAL BEACH EXPENSES	\$ 5,284,062	\$ 38,880,714	\$ 44,164,776	\$ 48,820,000	90%	
TOTAL NON-BEACH EXPENSES	\$ 4,285,418	\$ 14,152,821	\$ 18,438,239	\$ 28,867,380	64%	
<b>TOTAL CIP EXPENSES</b>	<b>\$ 9,569,480</b>	<b>\$ 53,033,535</b>	<b>\$ 62,603,015</b>	<b>\$ 77,687,380</b>	<b>81%</b>	



# COMING SOON - FUND BALANCE WALK

**FISCAL YEAR 2026 (NET OF TRANSFERS)**  
**JULY 2025 - OCTOBER 2025**



# COMING SOON - FUND BALANCE WALK (BY FUND)

FISCAL YEAR 2026 PROJECTION (INCLUDES TRANSFERS)  
JULY 2025 - OCTOBER 2025



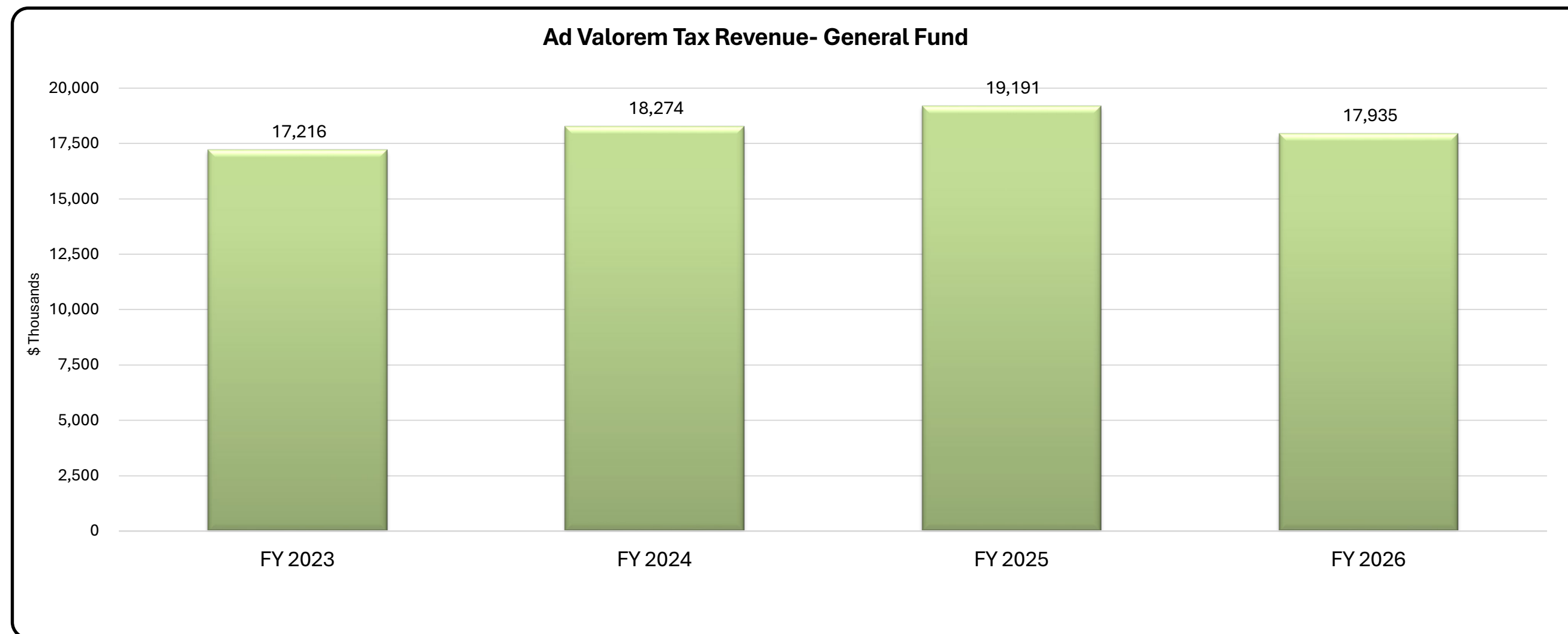
# **QUARTERLY REVENUE CHARTS**

**FISCAL YEAR 2026  
JULY 2025 - OCTOBER 2025**

**Ad Valorem Tax Revenue - General Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	238,529 1%	2,631,682 15%	13,396,238 78%	949,097 6%	<b>17,215,546</b> <b>100%</b>
2024	207,585 1%	1,261,449 7%	15,930,263 87%	875,083 5%	<b>18,274,380</b> <b>100%</b>
2025	170,971 1%	2,336,204 12%	15,839,643 83%	843,976 4%	<b>19,190,794</b> <b>100%</b>
2026	215,644 1%	89,953 1%	- 0%	- 0%	<b>17,935,450</b> <b>2%</b>

\*Total for FY 2026 uses budget amount



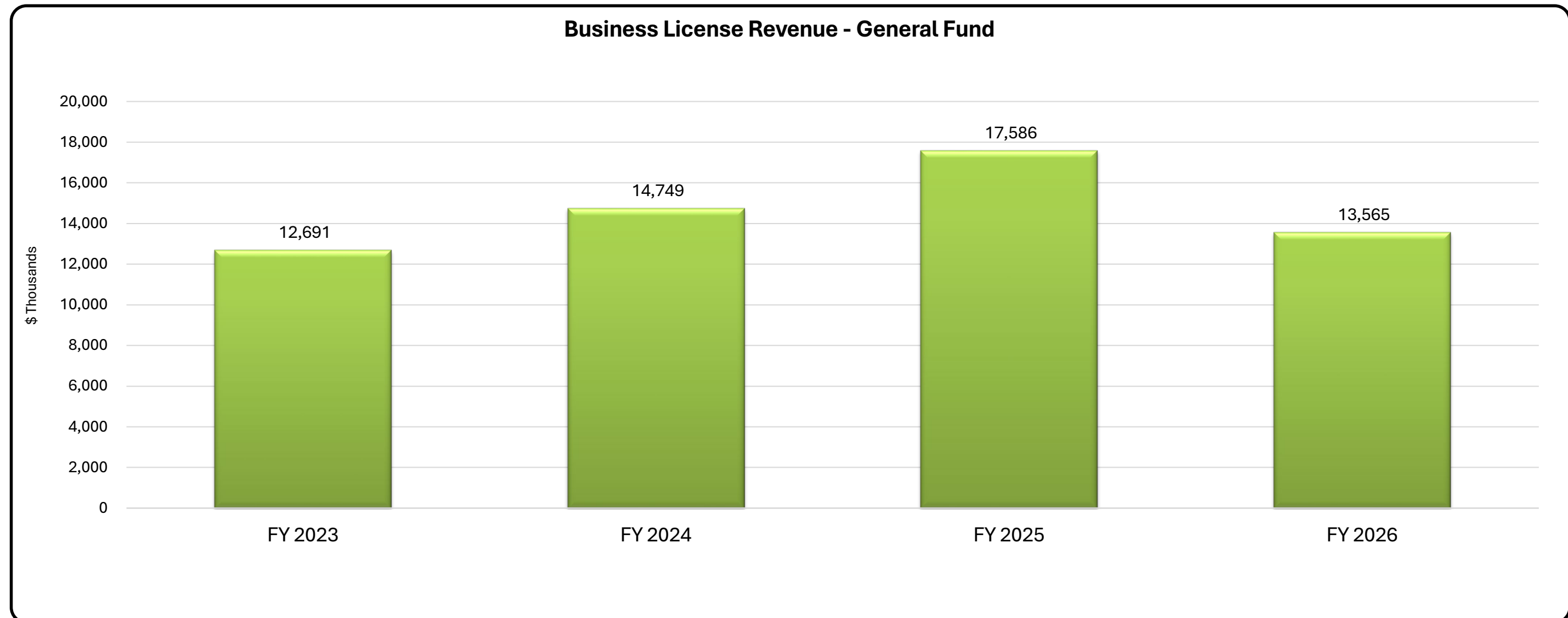
**Business License Revenue - General Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	496,410 4%	203,450 2%	3,489,303 27%	8,501,761 67%	<b>12,690,924</b> <b>100%</b>
2024	1,586,659 11%	315,591 2%	3,047,844 21%	9,799,288 66%	<b>14,749,382</b> <b>100%</b>
2025	1,701,317 <b>1</b> 10%	77,044 0%	3,125,536 18%	12,681,705 <b>2</b> 72%	<b>17,585,602</b> <b>100%</b>
2026	343,189 3%	48,160 0%	- 0%	- 0%	<b>13,565,155</b> <b>3%</b>

\*Total for FY 2026 uses budget amount

1- 1st quarter FY 2025 MASC business licenses included \$1.365M fees received for FY 2024

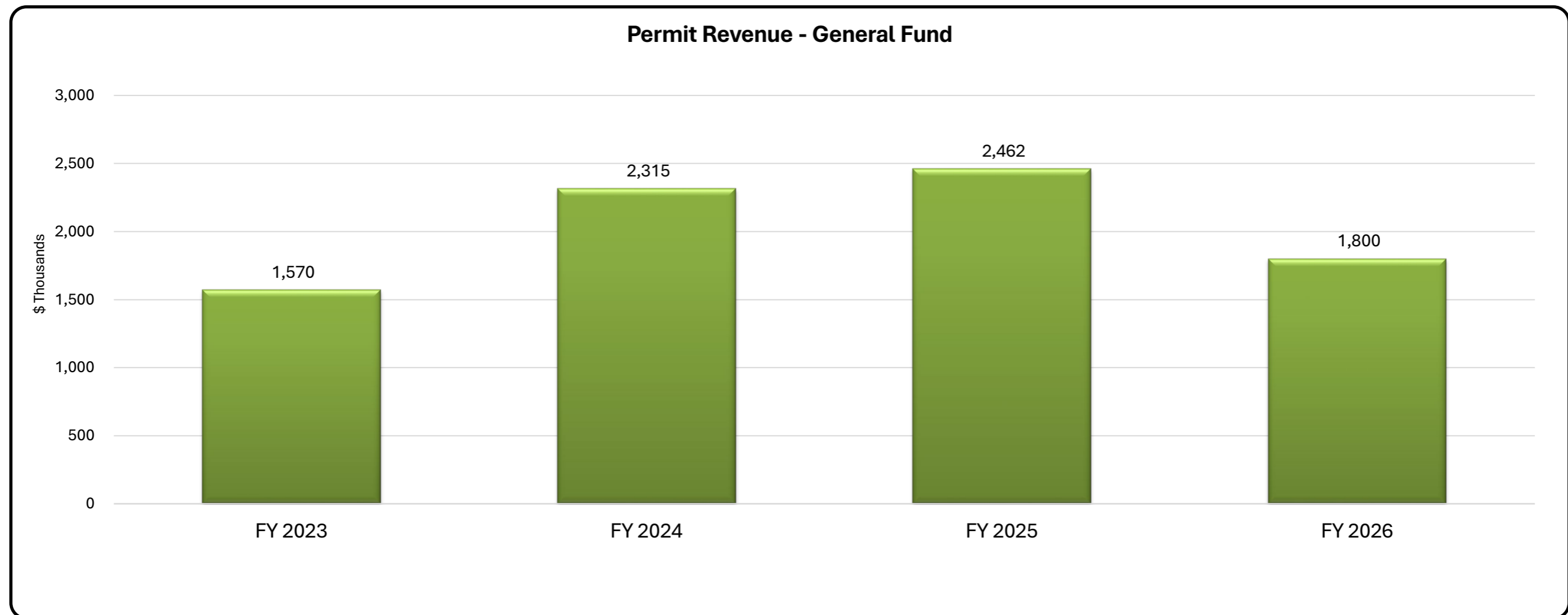
2 - 4th quarter FY 2025 business licenses includes \$1.507M in proceeds received from Airbnb settlement



**Permit Revenue - General Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	428,893 27%	435,714 28%	360,844 23%	344,675 22%	<b>1,570,126</b> <b>100%</b>
2024	655,820 28%	778,737 34%	485,294 21%	395,288 17%	<b>2,315,139</b> <b>100%</b>
2025	490,800 20%	587,154 24%	830,412 34%	553,318 22%	<b>2,461,684</b> <b>100%</b>
2026	845,731 47%	233,601 13%	- 0%	- 0%	<b>1,800,000</b> <b>60%</b>

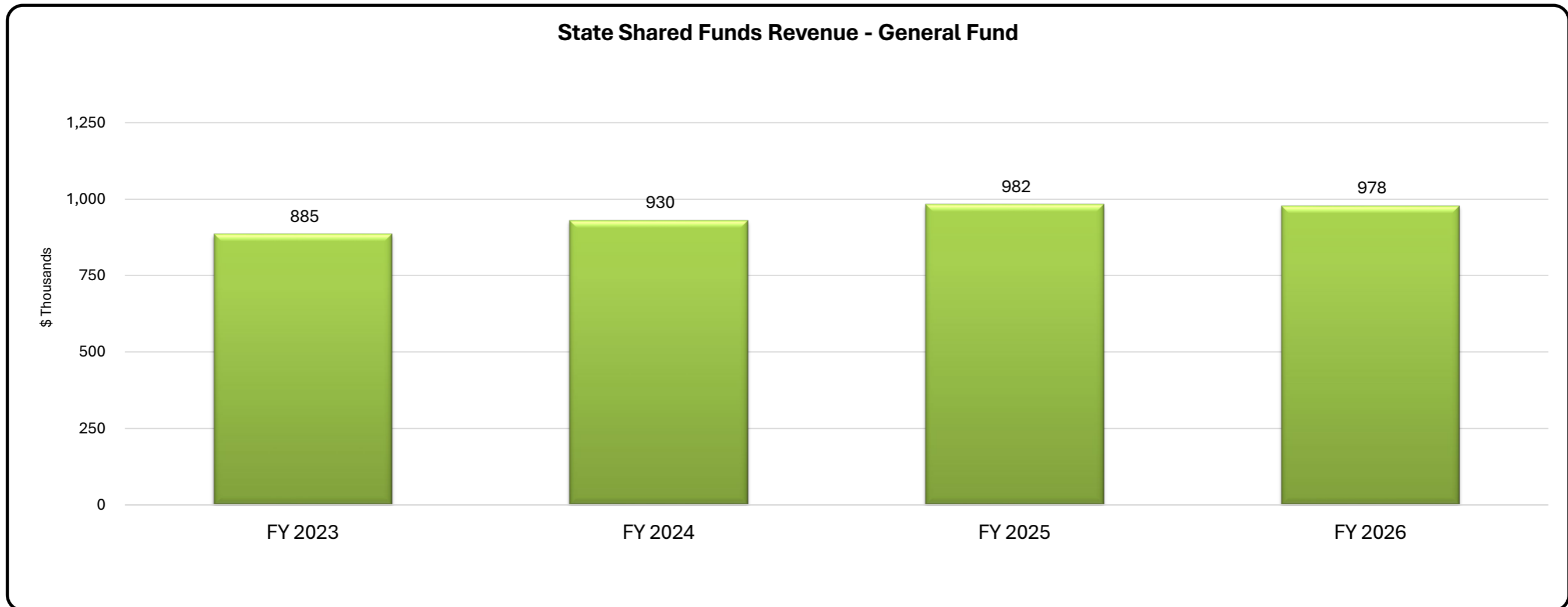
\*Total for FY 2026 uses budget amount



**State Shared Revenue - General Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	220,655 25%	220,656 25%	223,108 25%	220,670 25%	<b>885,089</b> <b>100%</b>
2024	231,688 25%	231,689 25%	235,223 25%	231,505 25%	<b>930,105</b> <b>100%</b>
2025	243,273 25%	243,272 25%	252,042 26%	243,194 25%	<b>981,781</b> <b>100%</b>
2026	255,436 26%	255,437 26%	- 0%	- 0%	<b>978,035</b> <b>52%</b>

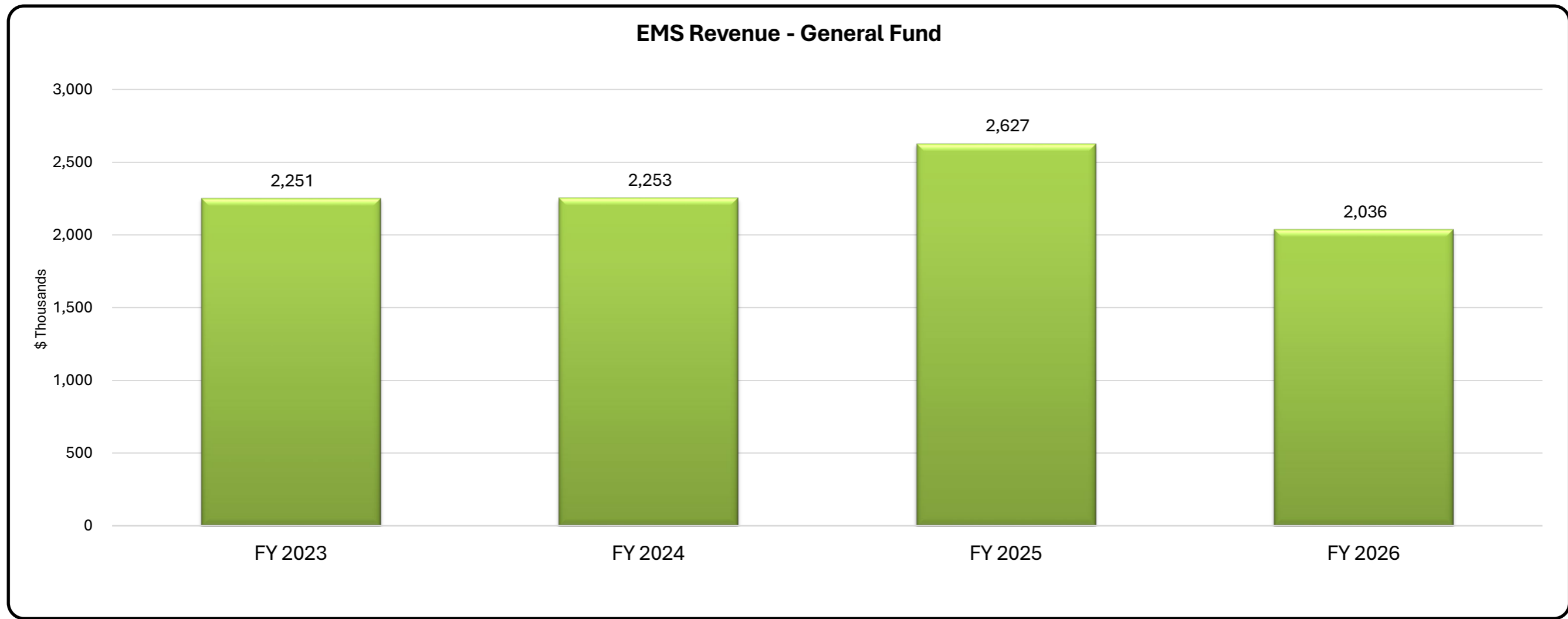
\*Total for FY 2026 uses budget amount



**EMS Revenue - General Fund**  
**Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	635,658 28%	473,296 21%	603,426 27%	538,554 24%	<b>2,250,934</b> <b>100%</b>
2024	567,962 25%	462,648 21%	582,543 26%	639,394 28%	<b>2,252,547</b> <b>100%</b>
2025	734,941 28%	466,807 18%	783,778 30%	641,645 24%	<b>2,627,171</b> <b>100%</b>
2026	600,412 29%	312,107 15%	- 0%	- 0%	<b>2,036,000</b> <b>45%</b>

\*Total for FY 2026 uses budget amount

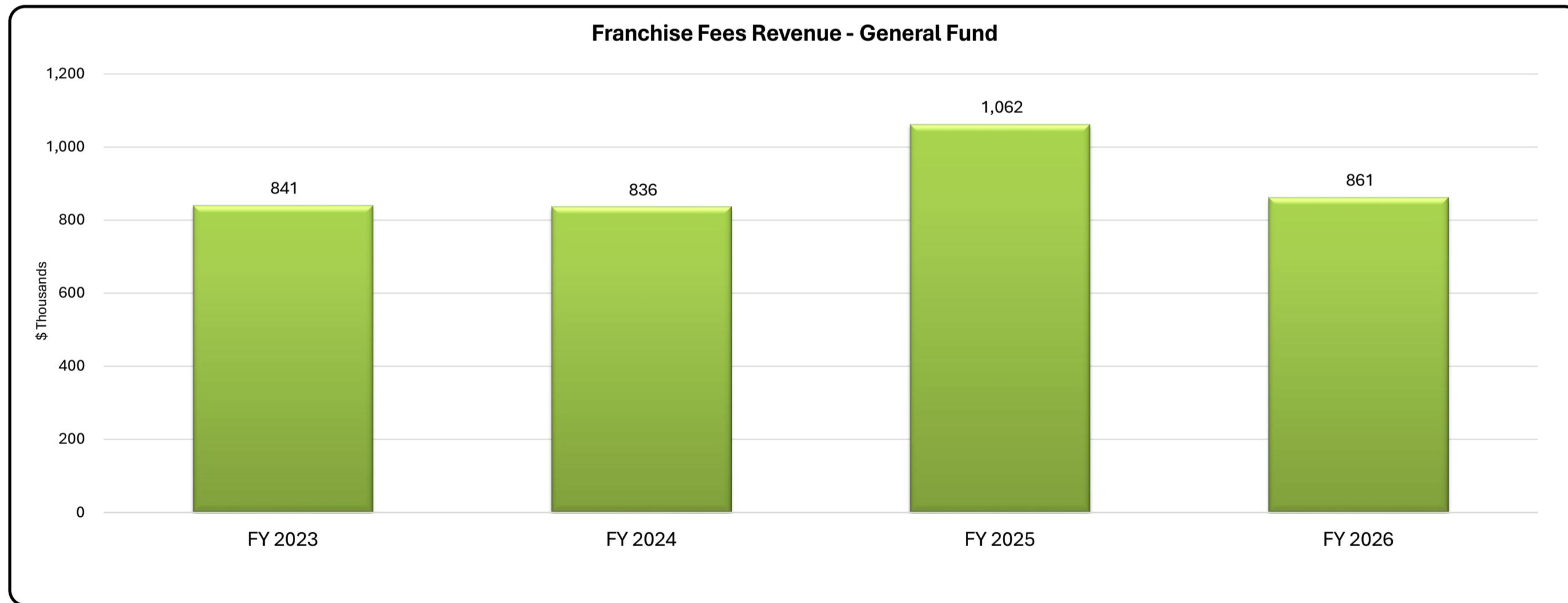


**Franchise Fees Revenue - General Fund**  
**Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	63,127 8%	219,390 26%	283,350 34%	274,685 33%	<b>840,552</b> <b>100%</b>
2024	163,458 20%	208,072 25%	262,896 31%	201,439 24%	<b>835,865</b> <b>100%</b>
2025	201,300 1 19%	195,948 18%	299,470 28%	365,085 34%	<b>1,061,803</b> <b>100%</b>
2026	- 0%	130,491 15%	- 0%	- 0%	<b>861,065</b> <b>15%</b>

\*Total for FY 2026 uses budget amount

1 - 1st quarter FY 2025 Franchise Fees includes \$201,300 in 4th quarter FY 2024 franchise fees (Charter and Hargray)



**Local ATAX Revenue - General Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	753,412 11%	2,287,180 33%	756,489 11%	3,151,384 45%	<b>6,948,465</b> <b>100%</b>
2024	805,135 12%	2,233,779 32%	719,806 10%	3,185,804 46%	<b>6,944,524</b> <b>100%</b>
2025	639,798 7%	2,175,619 25%	871,544 10%	5,154,445 58%	<b>8,841,406</b> <b>100%</b>
2026	859,060 13%	1,784,877 26%	- 0%	- 0%	<b>6,812,769</b> <b>39%</b>

\*Total for FY 2026 uses budget amount

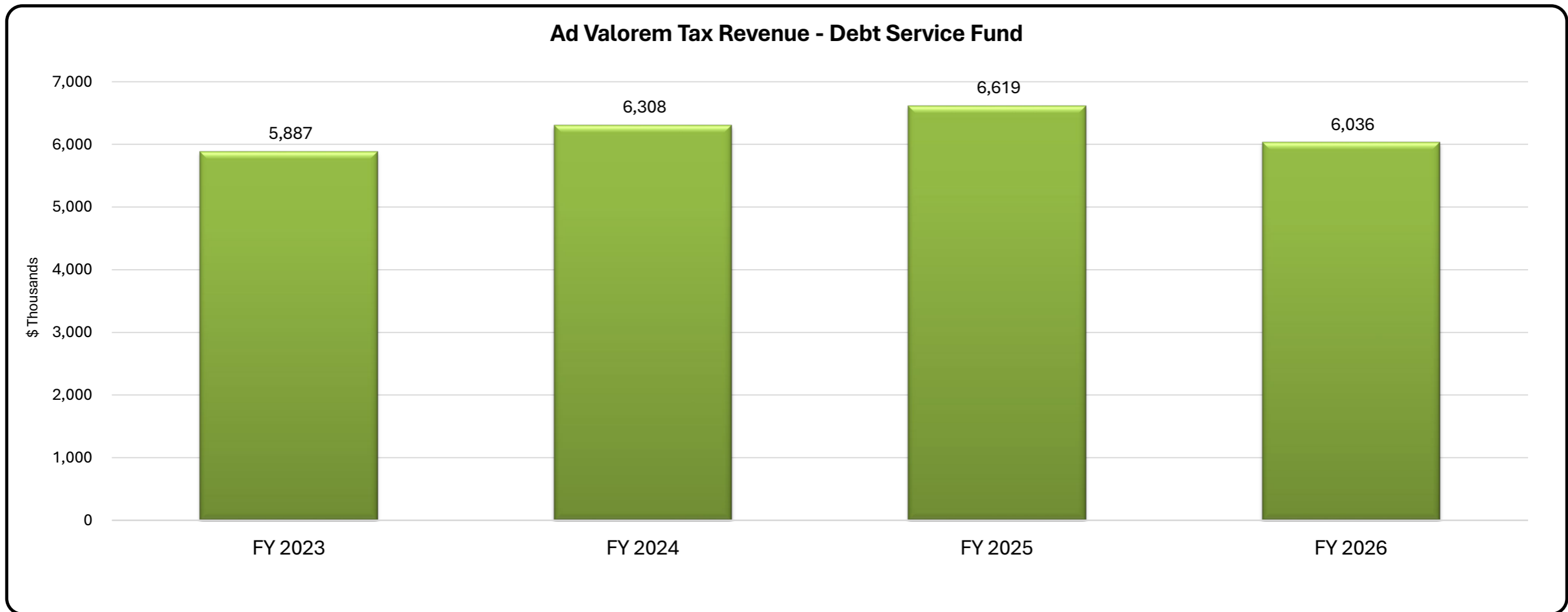
1- 4th quarter FY 2025 includes \$1.507M in proceeds received from the Airbnb settlement



**Ad Valorem Tax Revenue - Debt Service Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	79,264 1%	899,185 15%	4,592,086 78%	316,165 5%	<b>5,886,700</b> <b>100%</b>
2024	71,206 1%	433,316 7%	5,506,944 87%	296,570 5%	<b>6,308,036</b> <b>100%</b>
2025	56,441 1%	804,215 12%	5,473,052 83%	285,421 4%	<b>6,619,129</b> <b>100%</b>
2026	73,827 1%	31,116 1%	- 0%	- 0%	<b>6,035,600</b> <b>2%</b>

\*Total for FY 2026 uses budget amount



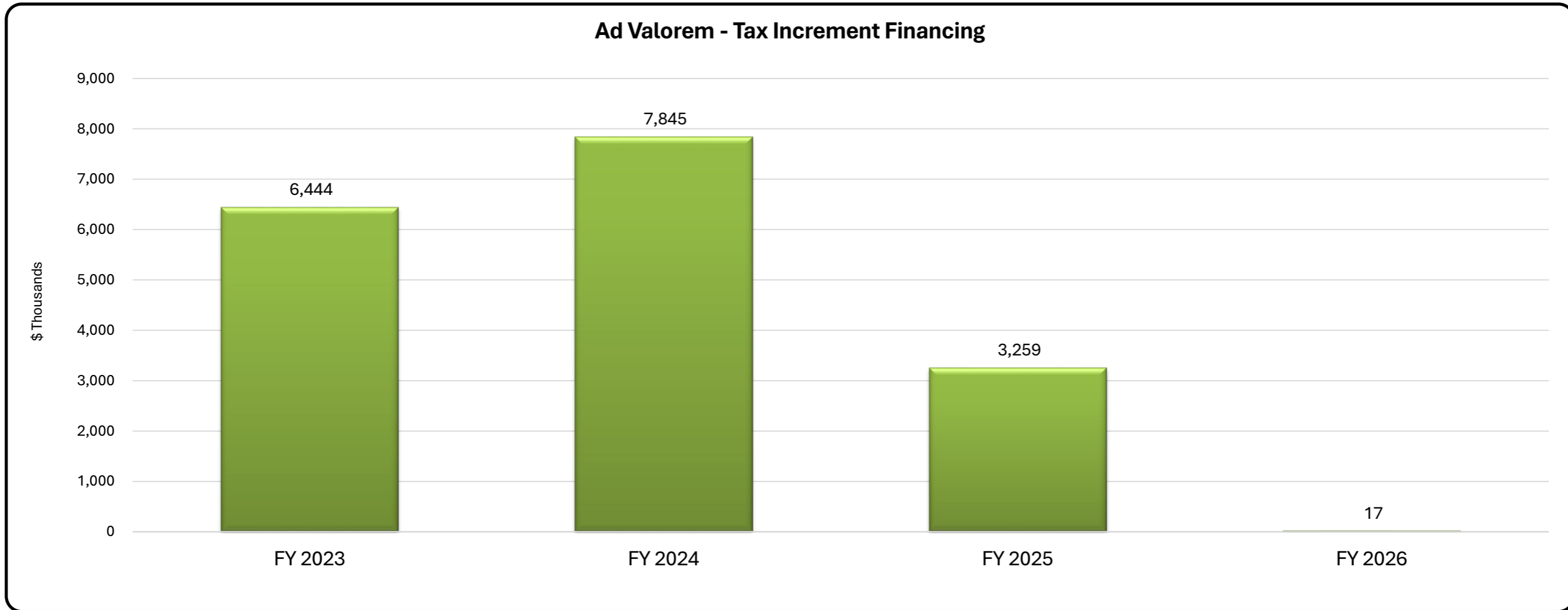
**Ad Valorem Tax Revenue - Tax Increment Fund  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	11,238 0%	686,503 11%	5,602,071 87%	143,966 2%	<b>6,443,778</b> <b>100%</b>
2024	31,963 0%	232,203 3%	6,974,566 89%	605,954 8%	<b>7,844,686</b> <b>100%</b>
2025	97,675 3%	1,058,673 32%	7,033,782 216%	(4,931,271) <b>1</b> -151%	<b>3,258,859</b> <b>100%</b>
2026	15,410 <b>2</b> 92%	1,391 8%	- 0%	- 0%	<b>16,801</b> <b>100%</b>

\*FY2025 was final year of TIF collections

1 - Beaufort County hit their \$26M contribution cap and the Town was required to reimburse the overpayment

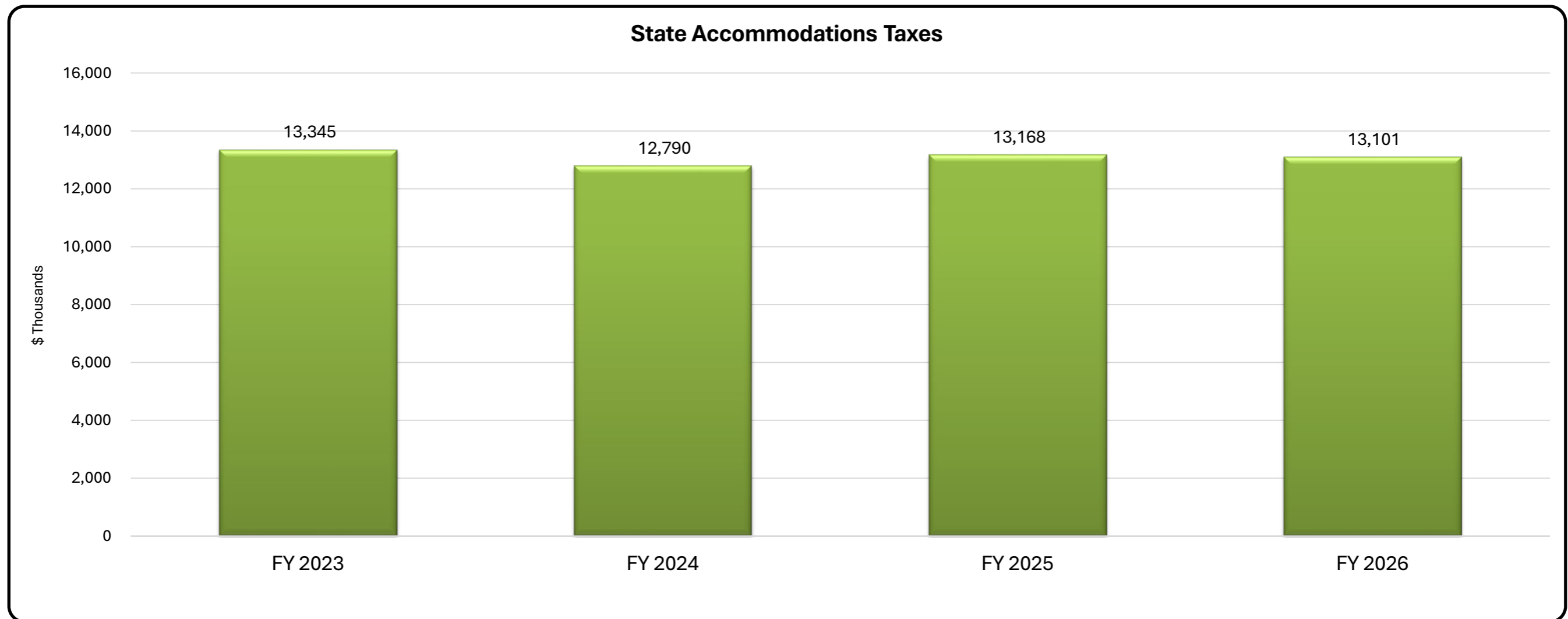
2 - TIF ended 6/30/2025, FY 2026 revenue collections are late tax payments that were due for previous tax years.



**State ATAX Revenue  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	- 0%	5,342,323 40%	1,814,391 14%	6,188,189 46%	<b>13,344,903</b> <b>100%</b>
2024	- 0%	5,148,616 40%	1,770,069 14%	5,871,644 46%	<b>12,790,329</b> <b>100%</b>
2025	- 0%	5,293,425 40%	1,835,526 14%	6,038,711 46%	<b>13,167,662</b> <b>100%</b>
2026	- 0%	5,195,651 40%	- 0%	- 0%	<b>13,100,965</b> <b>40%</b>

\*Total for FY 2026 uses projected amount



**Real Estate Transfer Fee Revenue  
Revenues by Quarter/Fiscal Year**

<b>Fiscal Year</b>	<b>Quarter 1</b>	<b>Quarter 2</b>	<b>Quarter 3</b>	<b>Quarter 4</b>	<b>Total*</b>
2023	1,383,888 28%	1,127,907 23%	1,024,881 21%	1,438,955 29%	<b>4,975,631</b> <b>100%</b>
2024	1,318,874 27%	1,014,836 21%	1,136,910 23%	1,412,585 29%	<b>4,883,205</b> <b>100%</b>
2025	1,279,168 24%	1,159,633 22%	1,266,208 24%	1,523,346 29%	<b>5,228,355</b> <b>100%</b>
2026	2,233,440 44%	441,548 9%	- 0%	- 0%	<b>5,029,069</b> <b>53%</b>

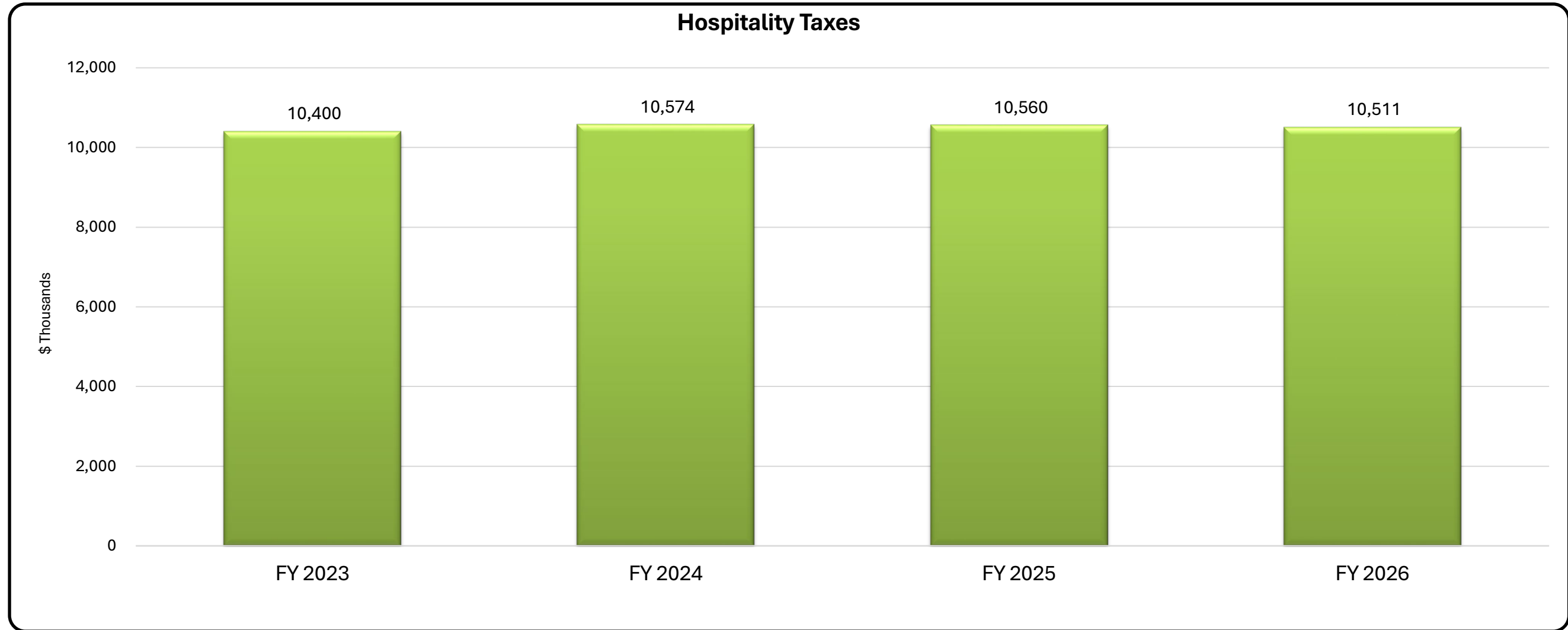
\*Total for FY 2026 uses projected amount



**Hospitality Tax Revenue**  
**Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	1,099,256 11%	2,727,970 26%	1,820,982 18%	4,752,137 46%	<b>10,400,345</b> <b>100%</b>
2024	1,125,307 11%	2,807,303 27%	1,836,198 17%	4,805,571 45%	<b>10,574,379</b> <b>100%</b>
2025	1,073,329 10%	2,740,003 26%	1,842,822 17%	4,903,508 46%	<b>10,559,662</b> <b>100%</b>
2026	1,255,383 12%	1,980,528 19%	- 0%	- 0%	<b>10,511,462</b> <b>31%</b>

\*Total for FY 2026 uses projected amount

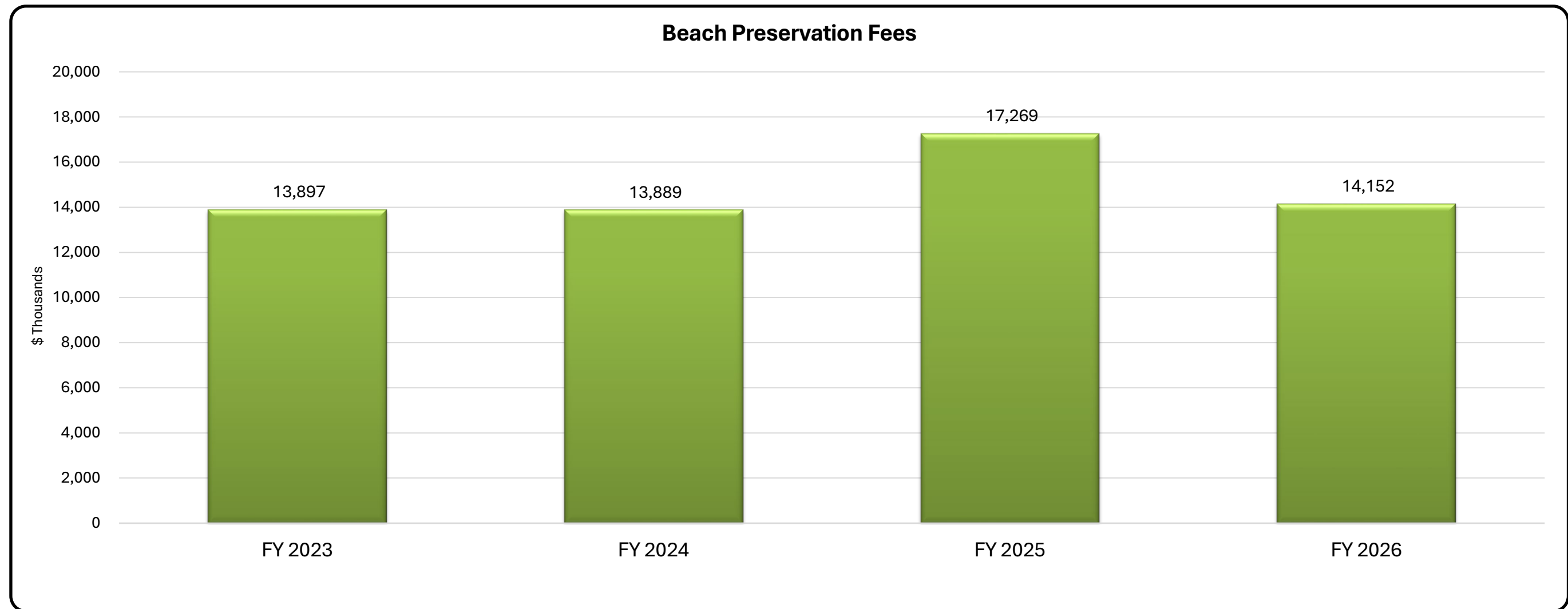


**Beach Preservation Fee Revenue  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	1,506,824 11%	4,574,360 33%	1,512,979 11%	6,302,768 45%	<b>13,896,931</b> <b>100%</b>
2024	1,610,269 12%	4,467,560 32%	1,439,610 10%	6,371,610 46%	<b>13,889,049</b> <b>100%</b>
2025	1,279,595 7%	4,351,239 25%	1,743,089 10%	9,894,859 <b>1</b> 57%	<b>17,268,782</b> <b>100%</b>
2026	1,718,120 12%	3,569,754 25%	- 0%	- 0%	<b>14,151,587</b> <b>37%</b>

\*Total for FY 2026 uses projected amount

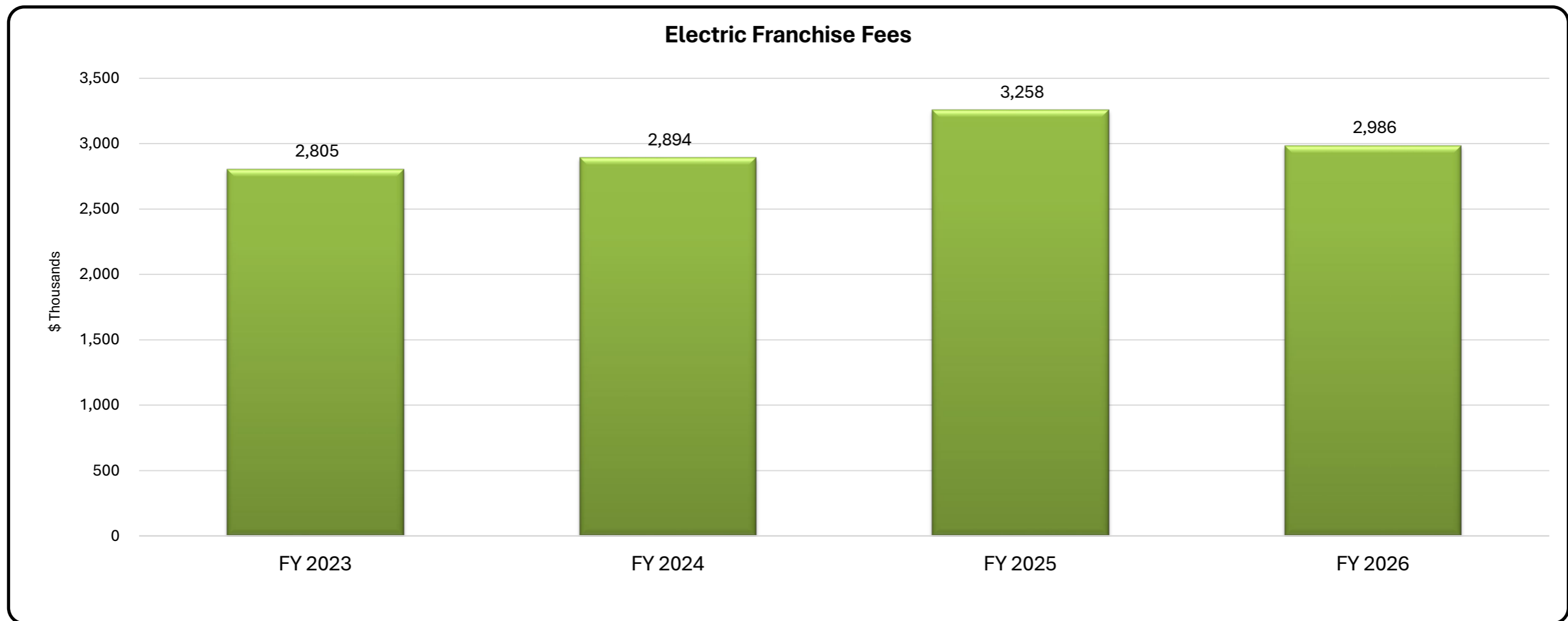
1 - 4th quarter FY 2025 beach preservation fees includes \$2.6M in proceeds received from the Airbnb settlement



**Electric Franchise Fee Revenue  
Revenues by Quarter/Fiscal Year**

<b>Fiscal Year</b>	<b>Quarter 1</b>	<b>Quarter 2</b>	<b>Quarter 3</b>	<b>Quarter 4</b>	<b>Total*</b>
2023	580,877 21%	693,152 25%	703,541 25%	827,691 30%	<b>2,805,261</b> <b>100%</b>
2024	590,376 20%	709,564 25%	691,427 24%	902,251 31%	<b>2,893,618</b> <b>100%</b>
2025	632,749 19%	734,560 23%	845,620 26%	1,045,466 32%	<b>3,258,395</b> <b>100%</b>
2026	700,506 23%	299,123 10%	- 0%	- 0%	<b>2,985,758</b> <b>33%</b>

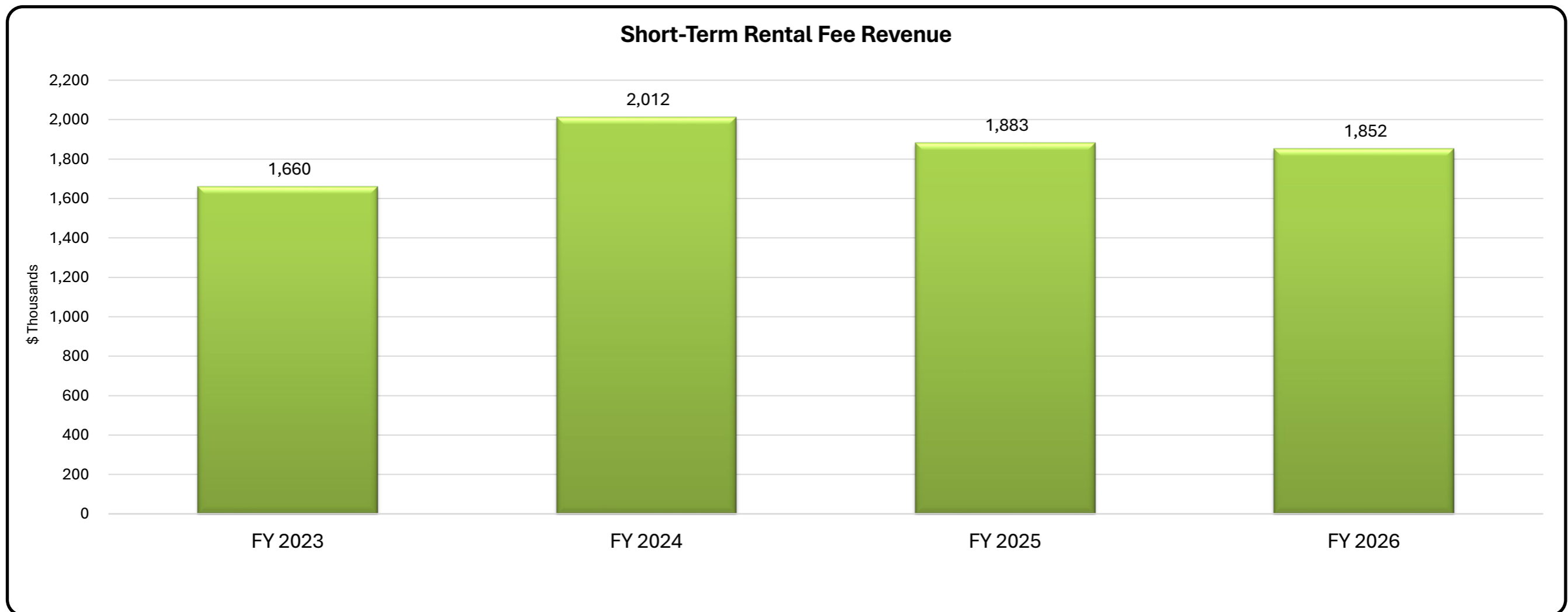
\*Total for FY 2026 uses projected amount



**Short-Term Rental Fee Revenue  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	- 0%	- 0%	1,350,261 81%	309,250 19%	<b>1,659,511</b> <b>100%</b>
2024	113,000 6%	1,341,750 67%	389,500 19%	168,245 8%	<b>2,012,495</b> <b>100%</b>
2025	68,750 4%	1,379,500 73%	282,250 15%	152,000 8%	<b>1,882,500</b> <b>100%</b>
2026	130,500 7%	43,250 2%	- 0%	- 0%	<b>1,851,502</b> <b>9%</b>

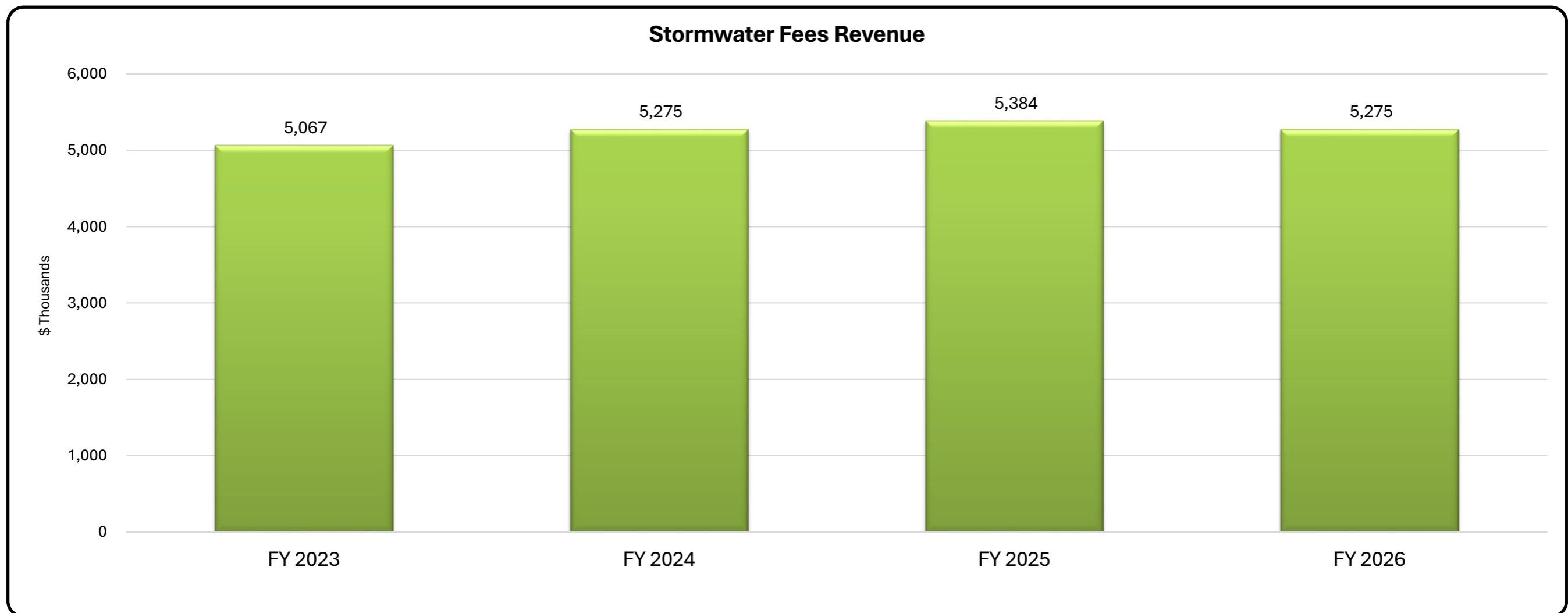
\*Total for FY 2026 uses projected amount



**Stormwater Utility Fee Revenue  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	29,193 1%	690,657 14%	4,227,573 83%	119,175 2%	<b>5,066,598</b> <b>100%</b>
2024	40,560 1%	259,977 5%	4,755,953 90%	218,545 4%	<b>5,275,035</b> <b>100%</b>
2025	40,725 1%	603,199 11%	4,581,118 85%	159,222 3%	<b>5,384,264</b> <b>100%</b>
2026	44,283 1%	10,333 0%	- 0%	- 0%	<b>5,275,035</b> <b>1%</b>

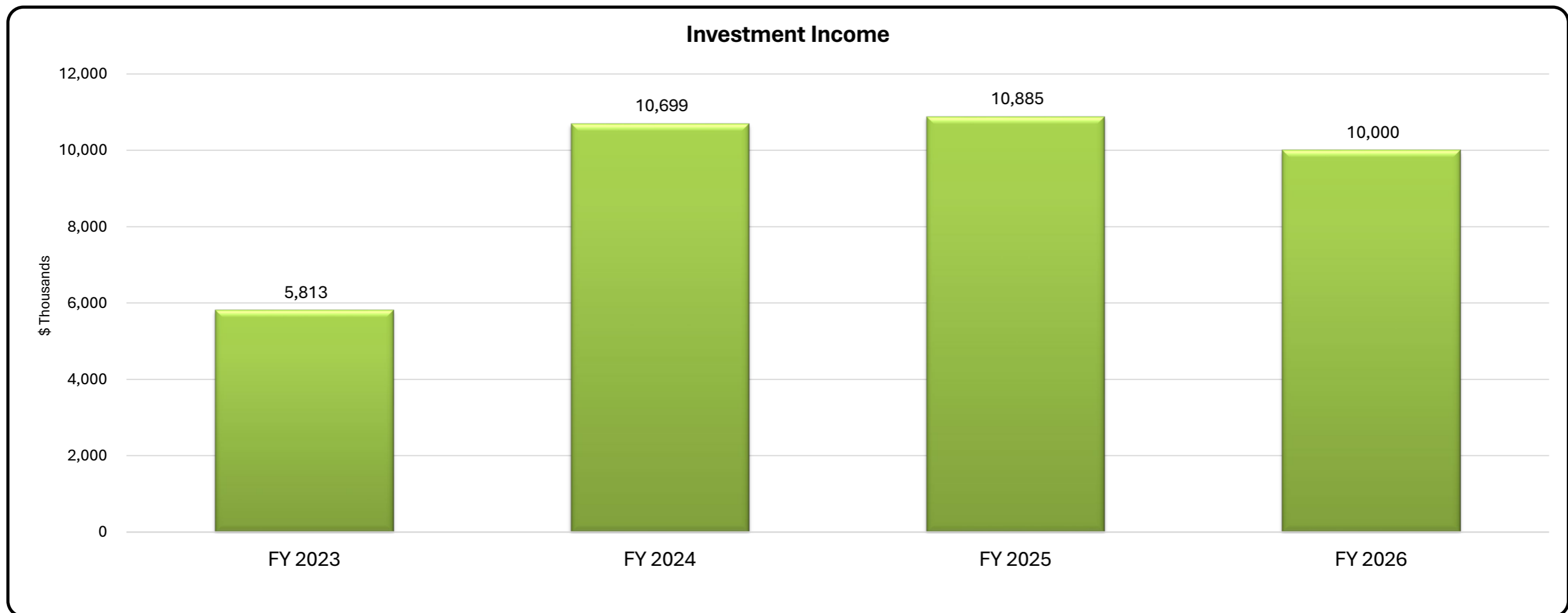
\*Total for FY 2026 uses budget amount



**Investment Income (All Funds)  
Revenues by Quarter/Fiscal Year**

Fiscal Year	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total*
2023	689,607 12%	1,581,497 27%	2,315,051 40%	1,227,109 21%	<b>5,813,264</b> <b>100%</b>
2024	2,557,765 24%	2,949,717 28%	2,588,816 24%	2,603,169 24%	<b>10,699,467</b> <b>100%</b>
2025	3,373,043 31%	1,954,497 18%	2,594,035 24%	2,963,627 27%	<b>10,885,202</b> <b>100%</b>
2026	2,577,426 26%	618,748 6%	- 0%	- 0%	<b>10,000,000</b> <b>32%</b>

\*Total for FY 2026 uses projected amount





August 22, 2025

Mr. Marc Orlando  
Town Manager  
Town of Hilton Head Island  
1 Town Center Court  
Hilton Head Island, SC 29928

Dear Mr. Orlando,

I'm writing to advise you of a funding shortfall for the LRTA's FY2026 budget and request that the Town of Hilton Head Island consider increasing our grant to the amount originally requested during the FY2026 Affiliated Agency Grant Application process (\$507,051 from the \$350,000 that was granted). Following is information about our current situation and the potential impact on commuter service throughout the region if we are unable to resolve the shortfall.

At the July 30, 2025, regular LRTA Board Meeting, the Board of Directors extended the continuing resolution for the FY2026 budget (made at the June 24th special meeting) through August 26 when the Board will meet again. The discussion centered on the revised budget that we developed, which includes reduced expenses as much as we can reduce them without having to eliminate service in 2026. Unfortunately, we remain \$361,000 short on the revenue side.

Our original FY26 expense budget, when compared to the total amount of local match funds allocated by our nine local match partners (Allendale, Beaufort, Colleton, Hampton and Jasper counties; the Towns of Hilton Head Island, Bluffton and Port Royal; and the City of Beaufort), showed a revenue deficiency that exceeded \$1.2 million. By eliminating most of our planned capital expenses, freezing hiring for all open positions, and making more aggressive assumptions on fuel, overtime and an assortment of other costs, we were able to achieve a deficit of \$361,000.

In order to make expenses meet our anticipated revenues, we will need to reduce service equivalent to \$361,000. The service-reduction scenario that has the least impact to current services eliminates Saturday and Sunday service starting February 28, 2026 continuing through June 30, 2026. The reduced service schedule will affect all commuter routes and the Breeze Trolley. (NOTE: if our anticipated FY2027 revenues continue to fall short of expenses, the service reduction will continue or could even be expanded.)



I have attached all the budget information we shared with our Board, which includes spreadsheets that depict our revenues compared to last year, and the calculation for the savings that would be achieved with the reduced services. You will also see a revenue comparison between FY26 and actual FY25. This comparison depicts which of our local partners increased their allocations (as the Town did) and which did not. Additional support materials for our original FY26 budget are also available if needed.

Thank you for your time and consideration. Please let me know if you want to discuss, meet, or need additional information. Aside from putting safe service on the road each day, this is my highest priority.

Sincerely,

A handwritten signature in blue ink, appearing to read "Brian A. Sullivan", with a long horizontal flourish extending to the right.

Brian A. Sullivan, Executive Director  
Lowcountry Regional Transportation Authority / Palmetto Breeze

Cc: Angie Stone, Deputy Town Manager

Attachments:

- LRTA FY26 Budget REVISED 7-18-25
- Anticipated Funding for FY26 Compared to Revised Budget
- FY26 Anticipated Revenue (Compared to Actual FY25 Revenues)
- Reduced Service Calculation to Address Deficiency

**Lowcountry Regional Transportation Authority  
FY 2025-2026 Budget**

**DRAFT REVISED 7/18/2025**

		FY 2025 Budget	FY 2026 Budget
<b>Capital</b>			
Bus			\$ 1,082,384
Hardware			\$0
Training			\$0
Security/Surveillance			\$26,000
Shop Equipment			\$0
Planning/Marketing			\$0
<b>Total Capital</b>		<b>\$ 441,708</b>	<b>\$ 1,108,384</b>
<b>Operating</b>			
Miscellaneous Expenses	\$0		
Bad Debt Expense	\$0		
Returned Check	-		
Bank Charges	\$0		
Late Charges	\$0		
Gain/Loss on Disposal	-		
Service & Finance Charges	\$10,833		
Misc Goodwill	\$6,157		
Interest Expense	\$0		
Depreciation Expense	\$824,000		
BJEOC Vehicle Maintenance Expenses	-		
Local Match Expenses	-		
Net Pension Liability Expense	-		
Other Post Employment Benefits (OPEB) Expense	-		
Emergency Operations Expenses	\$1,524		
<b>Agency Expense Subtotal</b>		<b>\$ 815,650</b>	<b>\$ 842,514</b>
Administration Wages	\$438,100		
Administration Overtime	\$0		
Administrative Fringe	\$171,634		
Utilities	\$13,530		
Postage & Freight	\$1,163		
Office Supplies/Computer/Security	\$13,114		
Legal & Professional Services	\$48,299		
Advertising & Marketing	\$16,633		
Dues & Subscriptions	\$7,463		
Travel & Training	\$5,474		
Insurance	\$477,000		
HR/Payroll Expenses/WC	\$24,351		
Miscellaneous Expenses	\$500		
<b>Administration Departmental</b>		<b>\$1,128,529</b>	<b>\$1,217,261</b>
Maintenance Wages	\$268,875		
Maintenance Overtime	\$11,120		
Maintenance Fringe	\$104,277		
Utilities	\$29,809		
Office Supplies/Computer/Security	\$18,629		
Travel & Training	\$3,214		
Personnel Expenses/WC	\$10,294		
Facility Maintenance	\$26,067		
Vehicle Maintenance	\$407,877		
Uniforms/Misc	\$5,378		
<b>Maintenance Departmental</b>		<b>\$763,623</b>	<b>\$885,540</b>
Operations Wages	\$1,701,063		
Operations Overtime	\$85,636		
Operations Fringe	\$651,390		
Utilities	\$19,967		
Office Supplies/Computer/Security	\$116,013		
Travel & Training	\$4,000		
Personnel Expenses/WC	\$73,459		
Uniforms	\$7,793		
Vehicle Maintenance/contract services	\$7,230		
Fuel	\$402,524		
Misc	\$1,000		
<b>Operations</b>		<b>\$3,542,511</b>	<b>\$3,070,075</b>
<b>Total Operating</b>		<b>\$ 6,250,313</b>	<b>\$ 6,015,390</b>
<b>Total Operating PLUS Capital</b>			<b>\$ 7,123,774</b>
<b>Less Depreciation (paper number)</b>		<b>-\$ 800,000</b>	<b>\$ 824,000</b>
<b>TOTAL (Operating less Depreciation Expense)</b>			<b>\$ 5,191,390</b>
<b>Total Operating and Capital less Depreciation</b>			<b>\$ 6,299,774</b>

# Anticipated Funding FY26 Compared to Revised Budget (with no Service Reductions)

<b>Agency Partners</b>		
Beaufort County	\$	717,639.00
Allendale County	\$	45,349.00
Colleton County	\$	105,668.00
Hampton County	\$	60,565.00
Jasper County	\$	43,400.00
Town of Hilton Head	\$	350,000.00
Town of Bluffton	\$	194,829.00
Town of Port Royal	\$	31,003.00
City of Beaufort	\$	28,139.00
	<b>\$</b>	<b>1,576,592.00</b>
<b>Local Agreements - Anticipated</b>		
Daufuskie Admin	\$	28,119.00
HHI Coligny Beach Shuttle	\$	25,000.00 (1)
Marriott Vacation WW	\$	65,000.00 (1)
USCB	\$	94,248.00
	<b>\$</b>	<b>212,367.00</b>
<b>Grants</b>		
5307 - SOB FTA	\$	1,206,375
SMTF	\$	74,552
5307 - NOB FTA	\$	928,826
5311	\$	1,565,599
SMTF	\$	417,963
	<b>\$</b>	<b>4,193,315</b>
<b>MISC - Anticipated</b>		
Fares	\$	330,000.00 (1)
Misc.	\$	40,000.00
	<b>\$</b>	<b>370,000.00</b>
	<b>\$</b>	<b>6,352,274.00</b> Revenue (1)
	<b>\$</b>	<b>7,538,170.00</b> Revised Budget (2)
	<b>\$</b>	<b>824,000.00</b> Less Depreciation
	<b>\$</b>	<b>6,714,170.00</b> Total Expenses
	<b>\$</b>	<b>361,896.00</b> Deficiency

(1) The Total Revenue reflects revenues prior to any Saturday/Sunday service cuts. So, it assumes a higher number for the Coligny Beach Shuttle, Marriott contract, and fares. All three of those would be affected by the reduction in service:  
- We are assuming that we would not be doing a weekend beach shuttle in the spring of 2026.  
- The Marriott contract would result in less revenue since it would not be operating on weekends.  
- Fares would be reduced with no weekend passengers.

(2) Revised Budget is based on FY25 full-year Income Statement plus 3% increases in costs and other known increases (i.e. liability insurance, health insurance, maintenance costs)

# FY26 Anticipated Revenue (Compared to Actual FY25 Revenues)

	<b>Funding FY26</b>	<b>Funding FY25</b>	<b>Increase (Decrease)</b>
<b>Agency Partners</b>			
Beaufort County (1)	\$ 717,639	\$ 717,639	\$ -
Allendale County (2)	\$ 45,349	\$ 56,349	\$ (11,000)
Colleton County	\$ 105,668	\$ 98,394	\$ 7,274
Hampton County	\$ 60,565	\$ 44,000	\$ 16,565
Jasper County	\$ 43,400	\$ 43,223	\$ 177
Town of Hilton Head	\$ 350,000	\$ 253,595	\$ 96,405
Town of Bluffton	\$ 194,829	\$ 149,869	\$ 44,960
Town of Port Royal	\$ 31,003	n/a	
City of Beaufort	\$ 28,139	n/a	
	<b>\$ 1,576,592</b>	<b>\$ 1,363,069</b>	<b>\$ 213,523</b>
<b>Local Agreements - Anticipated</b>			
Daufuskie Admin	\$ 28,119	\$ 27,300	\$ 819
HHI Coligny Beach Shuttle (3)	\$ 12,500	\$ 25,160	\$ (12,660)
Marriott Vacation WW (4)	\$ 55,000	\$ 57,227	\$ (2,227)
USCB Shuttle	\$ 94,248	\$ 85,680	\$ 8,568
	<b>\$ 189,867</b>	<b>\$ 195,367</b>	<b>\$ (5,500)</b>
<b>Grants</b>			
5307 - SOB FTA	\$ 1,206,375	\$ 1,206,375	\$ -
SMTF	\$ 74,552	\$ 74,552	\$ -
5307 - NOB FTA	\$ 928,826	\$ -	\$ 928,826
5307 SMTF	\$ -	\$ 57,400	\$ (57,400)
5311	\$ 1,565,599	\$ 1,666,224	\$ (100,625)
SMTF	\$ 417,963	\$ 327,897	\$ 90,066
	<b>\$ 4,193,315</b>	<b>\$ 3,332,448</b>	<b>\$ 860,867</b>
<b>Misc. - Anticipated</b>			
Fares (5)	\$ 300,000	\$ 339,901	\$ (39,901)
Misc.	\$ 40,000	\$ 81,712	\$ (41,712)
	<b>\$ 340,000</b>	<b>\$ 421,613</b>	<b>\$ (81,613)</b>
<b>Total Revenue</b>	<b>\$ 6,299,774</b>	<b>\$ 5,312,497</b>	<b>\$ 987,277</b>

(1) \$105,416 of the \$717,639 is allocated to match 5307 Capital Request for NOB

(2) Allendale match reduction due to disconnect from Scooter

(3) Reduced by \$12,500 assuming no service in 2026

(4) Reduced by \$10,000 due to no weekends in 2026

(5) Fare revenue decrease estimated due to no weekends in 2026

## Reduced Service Calculation to Address Deficiency (Eliminate Saturdays and Sundays Effective February 28, 2026)

Cost to Operate Commuter Services Per Day		\$5,592.59
Number of Weekend Days Eliminated		36
Cost Reduction - Commuter Service		\$201,333.24
Cost to Operate Trolley Services Per Day		\$6,359.08
Number of Weekend Days Eliminated		26
Cost Reduction - Trolley Service		\$165,336.08
<b>Total Cost Reduction:</b>		<b>\$366,669.32</b>